

Delegate Report, SENY Committee meeting, December 1, 2025

GSO Financial Update

The General Manager shared that contributions are lower than last year and below budget. Literature sales are slightly higher than expected, but not enough to offset the drop in contributions. Overall income is down. The Reserve Fund covers a little over six months of operating expenses. GSO continues to manage expenses carefully and encourages groups that are able to consider making a contribution.

Third Quarter 2025 Financial Report

The QFR provides a deeper look at AA finances. Contributions are down compared to last year and below budget. Literature sales remain strong and help, but not enough to close the gap. The Reserve Fund holds about six point two months of operating expenses and will drop closer to five months if the full building retrofit is used. Grapevine is still in deficit but improving. La Viña shows strong growth and a better bottom line. A full copy of the Q3 report and the General Manager's letter is on my Delegate Page. This weekend at NERF in person, the Listening Session will include several reports, including a financial update.

Contributions

- Contributions remain the biggest financial challenge
- Contributions are **\$1,018,000** less than the same period last year and **\$843,000** below budget
- Operating revenue before literature is only 90 percent of budget
- This remains the main driver of financial strain

Literature Sales

- Literature is carrying more weight this year
- Literature income is **\$104,000** higher than last year and **\$226,000** above budget
- Gross literature sales are 11 percent higher than last year, boosted by more than 200,000 Plain Language Big Books sold

Operating Surplus

- Even with careful spending, we are behind last year
- Operating surplus before depreciation is **\$124,971**, compared to **\$1,176,000** last year
- Operating expenses are 3 percent below budget, but 2 percent higher than last year due to inflation

The Prudent Reserve

- The Reserve Fund is stable but under pressure
- Reserve Fund assets are **\$12.078 million**
- After subtracting the Grapevine subscription liability, the balance is **\$11.538 million**

- This equals 6.2 months of operating expenses across GSO, Grapevine, and La Viña
- If the remaining **\$2.1 million** for the building retrofit is used, the reserve will drop to about 5 to 5.25 months

Grapevine

- Grapevine is still in deficit but improving
- Net deficit is **\$300,000**, a **\$312,000** improvement over last year
- Subscription revenue and gross margin are both higher than last year
- Digital and app subscriptions continue to grow, while print subscriptions decline

La Viña

- La Viña is showing strong growth
- Average subscriptions are 8,036, which is **1,050** higher than last year
- Subscription income is **\$116,000**, which is **\$27,000** higher than last year
- Bottom line improved by **\$78,000**, or 18 percent better than last year

Special Online Forum for Deaf A.A. Members

GSO will host an online forum for Deaf and hard of hearing A.A. members on January 17, 2026. The event will cover Deaf culture, accessibility, interpreters, safety, and how Deaf members connect with our service structure. Interpretation will be provided in multiple sign and spoken languages. Deaf participants will be given priority in discussion. Details at Deafaa.org.

Proposed Agenda Item Status Grid

This document lists all 110 items submitted for possible inclusion on the 2026 General Service Conference agenda. It shows the date received, which trustees' committee reviewed it, and whether it was forwarded. Not all items become agenda items. The final list will be released in February. The grid helps members see emerging topics across the Fellowship and how items move through the review process.

2026 NERAASA Update

The main conference hotel sold out quickly, so additional rooms have been secured at The Westin Portland Harborview at 157 High Street in Portland, Maine. It is a four minute walk from the Holiday Inn By the Bay. Lottery winners will be in the main conference hotel. Full details and booking links are available at neraasa.com.

Where to Find More Information

All full documents, including financial reports, the General Manager's letter, the Deaf Forum flyer, and the PAI Status Grid, are posted on my Delegate Page. Members can view or download them at any time.

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